

# THANK YOU NOTE SCRIPTS

## 1. New Client

Hi \_\_\_\_\_, You are such an awesome person and great energy to be around! Pleasure meeting you! Here's a little gift for you. Hugs, Michelle, Mary Kay

## 2. Repeat Client

Hi \_\_\_\_\_, Always great to see you again. You are a beautiful person inside and out!! Here's a little gift for you. Hugs, Michelle, Mary Kay

## 3. Hostess of a Party

\_\_\_\_\_!! You are so AMAZING, thoughtful, and sweet! THANK YOU for hosting an incredible Mary Kay party for me. I adore you! Hugs, Michelle, Mary Kay

## 4. Potential Team Member – 1<sup>st</sup> Time Meeting

Hi \_\_\_\_\_, Super great to meet you! You are such a great energy to be around. P.s. You should consider being a Mary Kay Consultant. You'd be great! Let's chat...maybe over coffee?? With belief, Michelle, Mary Kay

## 5. Potential Team Member - 2<sup>nd</sup> Meeting

\_\_\_\_\_! Great to see you as always! You ROCK! Seriously.... You should consider a Mary Kay business for yourself. We should chat!! Wanna do coffee? My treat! With belief, Michelle, Mary Kay

## 6. Guest on a Monday Night

Hi \_\_\_\_\_! Thanks so much for coming as a guest to our Monday Night event. You are a beautiful person inside and out. Here's a little gift for you. Hugs, Michelle, Mary Kay