



New Consultant Classes are held at the Comfort Suites, 148 W John Sims Pkwy, Niceville, FL 32578.

MBA Education takes place during Success Event every Monday from 6:30—8 pm.

Classes can be taken in any order. Remember to wear your beautiful Mary Kay skirt or dress on Mondays!

✓ ☐ **Class 1: Organization**

How to organize your business including money and time management,
Getting your office set up, bank account, taxes, etc.

✓ ☐ **Class 2: Skin Care Class Procedures**

All about a skin care class including how to book new appointments, coach hostesses,
Preprofile guests, table close and individual close.

✓ ☐ **Class 3: Sharing the Opportunity**

The reasoning behind sharing this wonderful opportunity with others.
The who, what, when, where, how and why to build a team and how to simply
earn a FREE CAR for your family.

✓ ☐ **Class 4: Customer Service**

How to keep happy customers for life including information on
Attitude, image and emotional management.

Check mark the boxes after you have attended each session and turn in this sheet
to your director to earn your New Consultant MBA Certificate of Completion
and to be recognized at Monday Night Live for Graduation!
