



Elisa Rowland

MARY KAY

# HAVE YOU EVER PONDERED PINK?

take the  
LIFE CAN BE GOOD quiz!



Name: \_\_\_\_\_ Marital Status: \_\_\_\_\_ Your Consultant's Name: \_\_\_\_\_

Occupation: \_\_\_\_\_ Place of Employment: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Birthday: \_\_\_\_\_

Phone: (H) \_\_\_\_\_ (w) \_\_\_\_\_ (c) \_\_\_\_\_

E-mail: \_\_\_\_\_ Do you use MK products? ☐ Yes ☐ No How Long? \_\_\_\_\_

Children: \_\_\_\_\_ Ages: \_\_\_\_\_

## DID YOU KNOW???

Many MK Sales Directors & Nationals are among the highest paid women in America? ☐ YES ☐ NO

There are over \$180 million worth of FREE MK cars on the road today? ☐ YES ☐ NO

MK's marketing plan is taught at several top universities & colleges as the ideal marketing plan? ☐ YES ☐ NO

## Some Critical Questions to Ask Yourself:

Am I paid what I'm worth? ☐ YES ☐ NO

Do I have all the flexibility in my life I want? ☐ YES ☐ NO

Is my current career what I want to do for the rest of my life? ☐ YES ☐ NO

Do I have complete control of my career advancement? ☐ YES ☐ NO

## What are YOUR PERSONALITY TRAITS?

On a scale of 1-4, "1" best describes you, "2" for second best, "3" for third best, and "4" describes you the least:

1 2 3 4

☐ ☐ ☐ ☐ Results-oriented, makes quick decisions, likes to be the best, time is very valuable, to the point.

☐ ☐ ☐ ☐ People-oriented, loves to talk, enthusiastic, loves prizes and recognition.

☐ ☐ ☐ ☐ Family-oriented, slow to change, likes security, goes by the rules, loyal.

☐ ☐ ☐ ☐ Detail-oriented, perfectionist, has critical skills, analytical, takes time to change.

## Time and Money – If I had my choice I would work:

☐ SPARE TIME – 2-4 hours a week. (One party a week)

☐ PART TIME – 6-8 hours a week. (2-3 parties a week)

☐ FULL TIME – 12-20 hours a week. (4-5 parties a week)

☐ CAREER – 20+ HOURS A WEEK

## TOP TEN REASONS MOST WOMEN BEGIN THEIR MARY KAY CAREERS – CHECK YOUR TOP FIVE!

☐ Flexibility – more personal and family time

☐ Security

☐ No Quotas – no pressure or stress

☐ No franchises or pyramids

☐ Be your own boss and work from home

☐ 50% discount (PROFIT) on all products

☐ More money

☐ Company philosophy – Faith, Family, Career

☐ No territories – sell and build teams anywhere in US!

☐ Prizes! Trips! Status! Recognition!

☐ Tax Deductions!

☐ Free use of a company car

On a scale of 1-5 would you like to hear more information?

☐ 1

☐ 2



☐ 4

☐ 5